

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the
Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)*Name index*

- Achenbaum, W. A. 273
 Addison, J. 3, 22, 25, 32–33, 36, 262
 Amemiya, T. 266
 Amenta, E. 273
 Anderson, J. 33–34
 Archer, J. C. 265
 Ashenfelter, O. 24–26, 32, 35, 41, 91,
 118, 246–47, 258
 Atiyah, P. 220, 229, 231–2, 275
 Atleson, J. 161
 Avery, R. 120
- Bain, G. 258–59
 Bausor, R. 265
 Beck, N. 93
 Becker, G. 33, 36
 Beiber, O. 269
 Bell, D. 23
 Berger, M. 259
 Bernstein, I. 23–25, 258
 Berry, B. 259, 270
 Bierman, L. 259
 Blades, L. 221
 Block, R. 31, 33, 131, 271
 Bluestone, B. 45, 62, 68–69, 155, 242,
 260, 271, 277
 Bok, D. 28, 58, 151, 265, 273
 Bork, R., Jud. 267
 Borts, G. 52, 258
 Bowles, S. 263
 Brown, E. 21, 275
 Busman, G. 34
- Carter, J., Pres. 163–65, 180, 201–202,
 204–205, 273
 Cavanagh, T. 95
 Chafetz, I. 34
 Childs, W. 274
 Chubb, J. E. 38
 Ciccone, C. 194, 272
- Clark, G. L. 8, 36–37, 39, 46, 62, 69,
 96, 103, 117, 120–22, 131, 136, 138–
 39, 142–44, 154–55, 161, 184, 245,
 258, 260–61, 265, 268–69, 271–72
- Clark, S. 270
 Claggett, W. 94
 Clay, W., Rep. 209
 Cline, W. 268
 Cohen, S. 263
 Converse, P. 95
 Connerton, R. 155, 157
 Cooke, W. 8, 34
 Cox, A. 28–29, 196, 273
 Cyert, R. 45
- Davis, M. 58
 De Bernardo, M. A. 267, 269, 271
 Dear, M. 154, 265
 DeNisi, A. 33
 Denison, R. 271
 Dicken, P. 52, 152
 Dickens, W. 6, 9, 17, 20, 23–24, 34,
 131–32, 155, 246–47, 259
 Dirksen, Sen. 199–200
 Downs, A. 34
 Dunlop, J. 26–29, 31, 35–36, 40, 69, 96,
 104–105, 111, 120–121, 158, 159,
 160–62, 173–75, 202–203, 259, 266
 Dworkin, R. 47, 77, 154, 160–1, 172,
 176, 178, 229
- Eakin, P. 48
 Eisenhower, D. Pres. 196
 Ellwood, D. 30, 94, 140, 276
 Els Sheikh, F. 259
 Ely, J. 271
 Ephlin, D. 185
 Epstein, R. 218, 221, 229, 231–32, 275
 Erlenborn, J. Rep. 205

- Faith, R. 36
 Fanning Brd. mem. 270
 Farber, H. 6, 111, 240, 245, 247, 258
 Feinman, J. 217
 Fine, G. 30, 94, 140, 276
 Finegold, K. 273
 Finnis, J. 47
 Fiorina, M. 93, 120
 Fiorito, J. 3, 22, 259
 Fischer, B. 259, 260, 263, 270, 272
 Flamm, K. 172
 Flanagan, R. 94, 159
 Florida, R. 260
 Foley, W. 116
 Ford, G. Pres. 202–203, 274
 Fox, J. 266
 Frankel, K. 131, 159
 Fraser, C. 34
 Freeman, Justice 218–19, 233, 275
 Freeman, R. 4, 34, 69, 133, 211, 240,
 259, 266, 272
 Freiberg, B. 34, 155
 Fried, C. 229, 231–32, 275
- Gertler, M. 8, 39, 103, 155, 258–59,
 261, 269
 Getman, J. 5, 131–32, 135, 155
 Gifford, C. 10
 Gildea, Rep. 242, 277
 Glendon, P. Arb. 80, 263
 Gold, L. 269
 Goldberg, S. 131–32, 135
 Goldfield, M. 5, 158–59, 240, 245
 Goldwater, Sen. 197
 Gordon D. 263
 Gordon, R. 144, 264
 Gorman, R. 273
 Gould, W. 28, 161, 184, 269
 Greer, C. 3, 22
 Gregory, C. 274
 Gregory, D. 7, 258
 Grossman, G. 271
 Grunwald, J. 172
 Grunderson, M. 266
- Halberstam, D. 68, 263
 Hamermesh, D. 173
 Hanson, R. 270
- Harrison, B. 45, 62, 68–69, 155, 164,
 242, 259, 260, 262–63, 271, 277
 Hart, H. L. 154
 Hatch, O. Sen. 209, 214, 272
 Hedlund, J. 269
 Heneman, H. 33, 118, 131
 Herman, J. 131–32, 136
 Hibbs, D. 93
 Hicks, J. R. 271
 Hill, R. 69
 Hirsch, B. 3, 25, 32–33, 36
 Hirschman, A. 41
 Horowitz, I. 270
 Hotz, V. 120
 Hoxie, R. 35, 38, 40, 120, 259
 Hutchinson, A. 47
 Huxley, C. 267
 Hyclak, T. 33
 Hyde, A. 153
- Irving, J. 163
 Isard, W. 258
- Jacoby, S. 217
 Javits, Sen. 201, 204
 Jenkins, Brd. mem. 270
 Jevons, W. 220
 Johnson, L. B. J., Pres. 197, 199, 200–
 201, 276
 Johnston, K. 8, 36–7, 46, 96, 99, 117,
 120–22, 131, 133, 136, 138–39, 142,
 261, 264–65, 268
 Johnston, R. 95, 265, 272
- Kaldor, N. 271
 Kamber, V. 271, 274
 Kanter, S. 262
 Karl, B. 273
 Karper, M. D. 271
 Kaplan, I. Jud. 156, 166
 Kassalow, E. 258–9, 260, 263, 272
 Katz, H. 69, 263, 274
 Katznelson, I. 58
 Keiger, K. 271
 Kennedy, D. 162
 Kettler, D. 267
 Key, V. O. Jr. 265
 Kiewiet, D. 93, 104, 109, 122, 127

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the
Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)*Name index*

295

- Kim, J.-H. 260
 Kinder, D. 93
 Kirkland, L. 250
 Klare, K. 159, 196
 Kochan, T. 69, 274
 Kokkelenberg, E. 9, 25
 Kolchin, M. 33
 Kornhauser, R. 25
 Kovacs, K. 260
 Kovner, J. 28
 Kramer, M. 275
 Kushnir, R. M. 270

 LaCapra, D. 276
 Lahne, H. 28
 Lauria, M. 47, 260
 Lawler, J. 34, 131, 259, 271
 Lawrence, R. 68, 172, 277
 Lazear, E. 57–9, 260, 262
 Le Louarn, J.-Y. 33
 Leab, D. J. 259
 Leamer, E. 276
 Lehmbuch, G. 80, 189
 Leijonhufvud, A. 261
 Leonard, J. 6, 9, 17, 20, 24, 246
 Lester, R. 3, 35, 37–38, 40, 235, 259
 Lipset, S. 93, 272
 Lloyd, P. 52, 152
 Long, Sen. 274
 Lucas, R. 36, 120, 261
 Lynch, L. 34

 McCloskey, D. 46
 McDonald, C. 272
 McFadden, D. 266
 McGovern, Sen. 200
 Machiavelli, N. 262
 McKenzie, R. B. 218
 McKersie, R. 69, 274
 McMullin, E. 46
 Malin, M. 275
 Mann, T. E. 265
 Mansfield, Sen. 200
 March, J. G. 265
 Marshall, A. 220
 Marshall, F. R. 91, 158, 173
 Marston, S. 58
 Massey, D. 8, 258

 Mead, Rep. 91, 236, 262
 Medoff, J. 4, 240, 259, 266
 Mieszkowski, P. 271
 Miller, R. 33
 Mills, D. 251
 Mills, H. 21, 275
 Mitchell, D. 118
 Mobley, W. 33
 Moe, T. 157, 270
 Montgomery, E. 259, 265
 Moore, W. 25, 30, 245
 Morishima, M. 261
 Morris, C. 21, 151, 161, 175, 196, 261
 Mowery, D. 45
 Murg, G. 219
 Murphy, W. 5, 173, 212
 Murray, M. 223, 274

 Negrey, C. 69
 Neumann, G. 24–25
 Newman, R. 30, 245
 Nie, N. 92, 105
 Nixon, R. M., Pres. 143
 Norris, C. 276
 Northrup, H. R. 260

 Obey, D. 263
 Ohanian, R. 223–29, 230, 232–33, 276
 Olsen, J. 263
 O'Reilly, C. 34

 Palomba, C. 30, 64, 223
 Palomba, N. 30, 64, 223
 Parfit, D. 47
 Peet, R. 276
 Pencavel, J. 24–26, 32, 35, 40, 93, 118,
 246–47, 258
 Peters, G. 270
 Peterson, P. 38
 Pichler, J. 30
 Piore, M. 68
 Podgursky, M. 45, 260
 Posner, R. 161, 177, 182, 230
 Powell, A. C., Rep. 198
 Pratt, J. W. 259, 264
 Przeworski, A. 184, 264
 Price, R. 258
 Prosten, R. 31, 34

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)

296

Name index

- Reagan, R., Pres. 4–5, 31, 135, 151–52, 155, 161, 163–64, 167–68, 171, 174, 177, 180–81, 209, 211, 213–14, 242, 251, 274
- Rees, A. 20, 263
- Reich, R. 173, 263
- Reid, J. 36
- Rissman, E. 24
- Roach, S. 260
- Roback, J. 222
- Roberts, H. 217
- Roberts, Justice 275
- Robinson, J. 23
- Rogoff, K. 264
- Roomkin, M. 31, 33, 271
- Roosevelt, F. D. R., Pres. vi, 91, 151, 160, 194, 252, 269, 277
- Rosenstone, S. 93, 105
- Rosow, J. 274
- Ross, A. 111, 127
- Rottenberg, S. 27
- Rusk, J. 94
- Sabel, C. 68
- Samuelson, P. 258
- Sanderson, S. 172
- Sandver, M. 33–34, 118, 131
- Sarbanes, P. 263
- Scharman, C. 219
- Schlossberg, S. 15, 31
- Schlozman, K. 93
- Schmitter, D. 80, 189
- Schneider, Rep. 259
- Schuerman, J. 265
- Scott, A. 9, 258, 269, 276
- Scott, J. 15, 31
- Scoville, J. 259
- Seeber, R. 34
- Sen, A. 65
- Sheflin, N. 5–15
- Shister, J. 27, 37, 96, 111, 265
- Sibert, A. 264
- Simon, H. 266
- Skocpol, T. 273
- Smith, A. 182
- Smith, D. 8
- Smith, J. 274
- Smith, R. 251
- Smith, Sen. 196
- Sobel, I. 27
- Sockell, D. 9
- St. Antoine, T. 155, 158–59, 180
- Stein, J. 52, 258
- Stieber, J. 223, 274–75
- Stone, K. 24, 28, 67, 71, 113, 252, 264–65
- Storper, M. 62, 245, 258, 276
- Strasser, F. 275
- Strauss, L. 262
- Struthers, J. 267
- Stucker, J. 94
- Summers, C. 221
- Sundquist, J. 95
- Taylor, C. 46
- Taylor, P. J. 265
- Thomas, R. 30
- Thompson, F., Rep. 197, 202–205, 209
- Thunen, J. Von 7, 258
- Tollefson, J. 30
- Townley, B. 273
- Tribe, L. 271
- Trigg, R. 47, 276
- Trowbridge, A. B. 269, 271
- Troy, L. 5–15
- Truck, M. 235
- Tushnet, M. 271
- Unger, R. 47
- Urry, J. 258
- Verba, S. 92–93, 105
- Voos, P. 268
- Wakefield, J. 47
- Walinski, Jud. 75
- Walker, R. 8, 62, 258
- Walzer, M. 172, 271
- Warde, A. 8
- Warren, A. 185
- Wattenberg, M. 148
- Weber, M. 7–9, 258
- Weiler, P. 4, 31, 39, 119, 131–32, 136, 138, 141, 143, 145, 147, 158–59, 161–62, 211–13, 245, 267, 271
- Weir, M. 273

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the
Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)*Name index*

297

- Weisskopf, T. 263
White, H. 48
Whiteman, J. 8, 39, 103, 155, 258, 261,
269
Whittaker, W. 194
Wholey, D. 23
Wilcock, R. 27
Williams, B. 134–35, 172, 262
Williamson, O. 69, 103
Wrigley, N. 265, 267
Wolfinger, R. 93, 105, 265
Woodward, C. V. 265
Yin, R. 46
Young, H. 263
Youngblood, S. 33, 259
Zeckhauser, R. 259, 264
Zimmerman, Brd. mem. 270
Zingale, N. 94
Zolberg, A. 58
Zysman, J. 263

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)*Subject index*

- adaptive expectations 120
- adjudication 47, 170
 - dilemmas 164, 166, 169, 243
 - institutions 169, 243
 - methods 245
 - state-by-state pattern 235
- adjudication process 4, 170
- adjudicative authority 153–54
- adjudicative principle 154
- adjustment cost 113
- adjustment-oriented approach 24
- adjustment strategies 45
- advance notification of plant closings
 - 45, 260
- AFL–CIO 215, 233, 236
- AFSCME 10
- agent model 83
- agglomeration economies 7
- aggregate economic model 32
- aggregate empirical methodology 32
- aggregate macroeconomic variables 26
- aggregate price movements 113
- alienation, levels of 148
- Allentown Local 60
- AMC *see* American Motors Corporation
- AMC UAW Locals 82
- AMC/Jeep (division) 71, 73, 75
- American auto industry 184
- American capitalism, organization 68
- American corporate leadership, crisis 68
- American corporate management 69, 249
- American electorate, 92, 97
 - fragmentation 94, 109
 - nationalization of 94
- American individualism 190
- American industry
 - hollowing-out 250
 - radical re-organization 175
- American (US) labor law, 186, 193, 265
 - basis 195
 - institutions 183
 - structure 211
- American (US) labor movement, 3, 4, 24, 34, 38–9, 110, 187, 215
 - crisis 41, 139
 - decentralized character 139
 - declining fortunes 148
 - future 40, 66, 171
 - institutional framework 172
- American labor relations, 39
 - alternative model 175
 - decentralized nature 24, 28
 - future 176
 - historical legacy 186
 - legal framework 133–34
 - structure 122
- American liberalism 91
- American manufacturing, 68, 260
 - crisis 69, 173
- American Motors Corporation (AMC)
 - 60, 67, 70, 263
- American political system 92
- American union movement 38, 40, 114
 - localization 253
- American unionism 4, 19, 20, 25, 28,

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)*Subject index*

299

- 32, 34, 41
- geography 20, 28, 240
- heartland, 110, 234
- patterns 4, 28, 35
- theory 39
- American unions, 20, 22, 92, 113
 - crisis 21–22, 66
 - decline 22
 - geographical models 22
 - organizing strategies 114
 - performance 145
 - spatial organization 112
- anti-discrimination provisions 198
- anti-labor legislation 196
- anti-management sentiment 142
- anti-trust commercial trade laws 195
- anti-union attitudes 4, 5, 20, 54–55, 141, 144, 146, 155
- anti-union campaigns 134
- anti-union legislation 210
- anti-union strategy 6, 155
- arbitration hearings 15, 50, 71, 73
- arbitrators 51, 55, 57, 74, 77, 79, 80–81, 83
- area-based employment growth
 - organizing strategy 126
- area growth strategy 124
- assembly-line workers 96
- associate programs 235–36
- Associated Builders and Contractors (ABC) 186
- AT&T 10
- at-will contracts 231
- at-will employees 217, 222, 228
- authorization cards 132
- auto industry 69, 97, 116
- auto union policy 116
- autonomy 75, 80
- bargaining, expanded terms 175
- bargaining, management and labor 166
- bargaining agent 51, 156
- bargaining procedures 55
- bargaining unit 15, 96, 156, 168
- bilateral advantage 53
- bilateral collective bargaining
 - agreements 86, 165
- bilateral power-sharing agreement 79
- blue-collar workers 25, 30
- Board-directed elections 15
- Board's choice of priorities 166
- bounded rationality 266
- business climate 62, 66, 262
- business cycle 109, 120
- business unionism 189
- campaign budgets 133
- Canadian auto workers 266
- capital inflows 172
- capital and labor 170, 219
- capitalist economy 113
- capitalist state, legitimacy of 154
- Carter Board 165, 180
- case study method 46–47
- centralization strategy 115
- certification 13, 31, 33, 118
 - campaign 132
- Chicago School of law and economics 182
- child employment, regulation of 194
- choice-theoretic approach 25
- Chrysler (corporation) 70, 184
- Civil Rights Act 198
- class antagonisms 186
- class-based interests of UAW members 58
- class-oriented institutions 92
- Clayton Act 195
- clerical and white-collar unions 248
- close elections 130–31, 134, 136–39, 145, 147–48, 268
 - campaign strategies 135
 - patterns 135–37, 139, 145
 - win rates 137
 - voting preference 136
- closed-shop agreements 30
- cloture votes 199, 205
- co-determination 179, 185–89, 190
- COLA adjustment 185
- collaborative agreements 175
- collaborative enterprise 188
- collective action 190, 231, 236–37, 250
- collective bargaining 21, 37, 111, 157, 165, 170, 181, 185, 187, 199, 210
 - agreement(s) 49, 50, 55, 71, 77–8, 81, 153, 170

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)

300

Subject index

- contract 180
- evolution 151
- institution 233
- institutional system 182
- integrity 252
- local nature 74
- negotiations 71
- pattern 71
- system 54, 58
- collective bargaining process 66, 164, 166, 168
- collective bargaining rights 158, 166
- Commerce Clause 114
- Commercial Code 114
- common justice 167
- common law adjudication 233
- common law of contract 77
- common law contracts 77
- common law doctrine 216, 220
- common law employment contracts 226
- common law employment doctrine 226–27
- common law principles 78
- common-site picketing 202, 204, 207–208, 210
- communication industry 97
- Communication Workers Union 10
- community alliances 241
- community context 120
- community economic development 61, 64
- community loyalties 67
- community mobilization 53
- community values and benefits 27
- competitive capitalism 182
- concession packages 50
- Congress and the President, relationship 209
- congressional elections 95, 208
- consent elections 15, 98
- conservatism of national labor law 159
- construction industry 97
 - collective bargaining 203, 210
 - general contractors and sub-contractors 202
 - unions 29
- context and structure 111
- contract negotiations 56, 71, 76
- contract ratification 28, 96
- contract theory
 - coherent theory 233
 - distinctive theory 229
 - liberal theory 229–231
- contract between the UAW and Mack Trucks 50
- contractual relations 104
- Convention Appeals Committee 73–74, 263
- cooperative interest bargaining 188
- cooperative restructuring programs 67
- corporate ineffectiveness 249
- corporate location strategies 6
- corporate-wide restructuring plans 67
- corporatism 79, 80, 189 190
- cost of organizing workers 58
- craft representation 116
- cross-community competition for jobs 239
- cross-correlation analysis 34, 121, 269
- cross-local solidarity 266
- Davis–Bacon Act 28, 97
- decertification 13, 33–34
- decentralization 28, 35
 - forces 235, 244
 - IBEW strategy 123
 - structural–legislative imperative 243–44
- decision making
 - method 153
 - process 168
- deindustrialization 6, 68
- Diamond–Star Motor Company 184
- dichotomous variable 118
- discharge suits against employers 222
- discrimination 196
- displaced workers 3, 45, 85
- distributive justice 176, 271
- divided loyalties 61, 84
- division of labor 9
- double-breasting 210
- early retirement schemes 86
- economic adjustment 261
 - Keynesian model 261

Subject index

301

- neoclassical model 261
- economic agents 36
- economic crisis 6, 10, 12
- economic concessions 54
- economic costs 174
- economic development-oriented ethos 222
- economic development policy 63, 246
- economic efficiency 174, 181, 232
- economic growth 32, 243
- economic imperialism 58
- economic justice 154, 176, 179, 186–87
- economic rationality 36
- economic recovery 171
- economic restructuring 45–46, 66
- economic system 244
- EIP *see* Employee Investment Plan
- Eisenhower administration 196
- Eisenhower NLRB 152
- election campaigns 130, 135–36, 139
- election procedures 31–2, 39, 127
 - enforcement 214
 - petition 31
 - reform 245
- electoral-cycle model 265
- electoral participation 95
- electoral performance 36–37, 92, 96, 99, 117, 128, 145
 - determinations 116
 - diversity 40, 139
- electoral politics 37
- electoral unit 107, 116, 119
 - size 107, 119, 138, 140–141, 143
 - union representation 148
- electrical and electronic equipment industry 100
- eligible voters 51, 104, 106, 118–19, 142
- employee handbooks 205, 221
- Employee Investment Plan (EIP) 67, 71–72, 79
- employers' election tactics 132–33, 267
- employers' lobbying organizations 251
- employment 104, 219
 - crisis 68
 - industrial and geographical shifts 109
 - rates of decline 144
 - relocation 240
 - structural changes 20
 - union's share 4
- employment-at-will 216–18, 219, 220–21, 229, 274–75
 - abstract principle 220
 - application 222
 - changing status 217
 - common law tradition 223
 - court appeal 234
 - doctrine 178, 216
 - exemptions 217, 220, 222–23, 232, 234, 236–37
 - origin 217
- employment contracts 218
 - new forms 236
 - non-union situations 229
 - theory 233
- employment growth 10, 33, 126, 243–44
- employment relations 8, 36, 218
- enterprise growth strategy 126
- entrepreneurial function of management 167
- envy test 178
- equality of opportunity 177–79, 181, 183
- equality of resources 177–78, 187
- expedited elections 15, 213
- Fair Labor Standards Act 194
- federal district court 51, 55, 73–74
- federal labor law 28, 151, 159
 - failure 235
 - interpretation 245
 - purpose 210
 - revision 202
 - see also* labor law reform
- federal labor relations policies 235, 251
- federal legislative agenda 209
- Ford (corporation) 184
- Ford administration 202
- General Dynamics 70
- General Motors (Corporation) (GM) 69, 184
- geography of voting 91, 95
- global factory 172
- good faith 54, 78

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)

302

Subject index

- grievance arbitration 24, 39, 74–75, 96, 244, 264
 group interests 190
- hard cases 47
 heartland strategy 124–25, 127–28
 historical materialism 8
 Hobbs Act, amendment 209
 House Subcommittee on Labor–
 Management Relations 193, 211
- IBEW *see* International Brotherhood of
 Electrical Workers
 implicit contracts 222–23
 income polarization 260
 individual choice 36
 individual and collective welfare 47
 individual interests 190
 individual-orientated voter model 33
 individuals, nature of 231
 industrial concentration 140
 industrial democracy 37, 39 252
 industrial heartland 20
 industrial structure 140
 industrial unions 3, 155, 241, 244, 247–
 49, 250, 259
 industry strategy 123, 125
 injunctions 74–75, 264
 institutional barriers 94
 institutional structure 26
 institutional variables 102
 integrity of unions 59, 66
 internal labor market policies 85
 International Brotherhood of Electrical
 Workers (IBEW) 10, 91, 96, 101–102,
 104–107, 110, 114–117, 121–24, 127,
 129, 137, 145, 239, 247
 geographical diversity 109
 home domain 132
 interpretive practice, dilemma 161–62,
 167
 intimidation 132
 intra-corporation shifts of laid-off
 workers 85
 intra-union solidarity 241, 243
- job advancement 27
 job classification 185
 job creation 260
 job displacement 85
 job loss 68
 job rationing 67, 83–4, 86
 job security 27, 221
 job specification 97
 joint determination 175
 joint venture agreements 184
 just cause 228
 just society 176–77
 justice
 standards 179
 theory 162, 176–77, 183
- Kaiser Corporation 71
 Kaldor–Hicks compensation principle
 271
 Kenosha transferees 83
- labor climate 258
 labor code 195, 222
 labor contract 55
 labor cost(s) 7, 55
 labor law 211, 253; *see also* American
 labor law
 labor law reform 193–4, 202, 207–208,
 211, 213–15, 237
 campaign 246, 251
 constituency 208
 hearings 214
 historical voting pattern 209
 labor law reform bill 193–94, 204–209
 labor law reform movement 193–94,
 214–15
 labor legislation 21, 113, 175, 195
 labor market
 dual 27
 geographical 8
 local 11, 27–28
 non-metropolitan 27
 labor movement 234, 250, 272; *see also*
 American labor movement
 labor relations 8, 38–39, 173, 185
 crisis 173
 geography 7
 heterogeneity 22
 institutional forms 115
 intervention 177

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)*Subject index*

303

- model 175, 184
- labor relations climate 64
- labor relations in the RTW states 242
- labor relations system 174, 183–84
 - American 24, 113, 117, 176
 - European and Australian 113
- labor–management collaboration, new forms 216
- labor–management relations 69
 - climate 252
 - decentralization 335
 - model 242
 - regulation 5–6
 - rules 242
 - system 69, 210
- Labor–Management Relations Act 201
- labor-saving investment 68
- laissez-faire* economic theorists 220
- Landrum–Griffin Act 196, 210
- legal environment 116
- legal equality 181
- legal practice, dilemma 167
- legislative principle 154
- legitimacy 51, 58, 153–54
- legitimate agents 81
- legitimate business decisions 168
- liberal theory 237
 - Friedian 230
 - moral component 231
- lifetime employment 227
- literacy tests 94
- litigation 50, 223
- litigation explosion 159, 161
- local autonomy 79
- local bargaining unit 74
- local business climate 62
- local class relations 9
- local context 20, 29, 38
- local customary labor practices 223
- local economic development 30
- local economic interests 58
- local economic variables 102, 128, 140, 146
- local election environment 140
 - systematic institutional 95
 - nonsystematic 95, 127–28
- local electoral choice 91
- local electoral performance of unions
 - 247
- local electoral process 25
- local government rescue plans 45
- local institutional context 28–29
- local institutional effects 31
- local labor practices 113–14
- local labor relations 38–39, 171, 179, 187
 - climate 105
 - model 183
 - restructuring 183
- local non-union employees 223
- local political advantage 78
- local sacrifice 59
- local social-status effects 94
- local union(s) 53, 67, 84, 96
- local union leadership 53
- local wages and employment effects 142
 - variables 104
- locally oriented strategies 128
- location 7–8, 49, 52, 116, 153, 169, 170, 172
 - analysts 52
 - decision making 65, 170
 - decision-making process 52, 152–53
 - theorists 7, 52, 62
 - theory *see* location theory
- location and labor relations 6
- location theory 7–9, 52, 153, 261
 - conventional 8, 152, 258
 - neoclassical 153
 - new 258
- loyalty
 - to the community 84
 - to the union 122
 - to the union leadership 84
- Mack Trucks (Corporation) 49, 50–52, 57, 59, 63, 67, 260–61
- macroeconomic theory 32–33
- macroeconomic voter model 120
- management anti-union activities 138
- management attitudes 34
- management behaviour 158
 - sketch theory 132
- management consultants 33, 66, 105, 130–31, 146, 247

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)

304

Subject index

- management election propaganda 131, 155
- management organizations 214
- management prerogatives 166
- manufacturing industry 96, 260, 262
- marginal product of labor 113
- margins
 - of loss 143–44
 - of victory 142–44
 - of victory/defeat (loss) 33, 139, 140, 145
- market prices 52, 153
- marxian analytics 263
- master contract(s) 38, 50, 86, 97, 242
- material equality 181
- material status 177
- materialist theory of justice 178
- maximum economic growth 161, 181
- Mazda Motor Company 184
- migration 27
- minimum standards of employment 194
- misrepresentations
 - criteria 135
 - impact of 134
- model of national unionism 38
- moral judgements 162
- multi-plant corporations 47, 69
- multi-plant unions 69, 84
- mutual consent 78

- National Association of Manufacturers 198
- national economic cycle 104
- National Education Association 10
- National Intergroup 69
- National Labor Board 151
- national labor law policy 212
- national labor policy 200
- National Labor Relations Act (NLRA)
 - 21, 31, 54, 67, 151, 158, 160, 195, 250, 252
 - goals 158, 166
 - interpretation 174
 - management violations 211
 - moral coherence 159
 - rationale 161
 - reform 175
- National Labor Relations Board (NLRB) 28, 31, 34, 39, 54, 69, 91, 105, 114, 118, 130, 134, 145, 147, 154–55, 157–59, 160–65, 169, 170–71, 174, 179, 180, 189, 202, 216, 235, 242, 248, 250–51
 - adjudicative apparatus 147
 - adjudicative integrity 155, 271
 - adjudicative process 155, 157–58
 - administration 214
 - appeal procedures 251
 - decisions 159, 244
 - integrity 153, 158–59, 163, 169, 170, 172, 176, 183, 252
 - jurisdictional standard 13
 - reform 5
 - role 8
 - statutory responsibilities and limits 160
- National Right To Work Committee 198, 205, 251
- National Right-To-Work Legal Defense Foundation 186
- negotiations 49, 74, 78, 115
- neoclassical assumptions 52, 57, 152
- neoclassical economic theory 7, 182
- neoclassical firm 52
- neoclassical location analysts 56
- neoclassical location theory 153; *see also* location theory
- neoclassical theoretical tools 8
- neoclassical theory 52
- New Deal 194, 273
- New Deal labor legislation 195
- New Deal legislation 234
- Nissan experiment 185
- Nixon's wage and price controls 143
- NLRB *see* National Labor Relations Board
- non-close elections 131, 137–39, 145
- non-mandatory bargaining issues 180
- non-represented workers 233
- non-RTW settings 115
- non-RTW states 142, 242
- nonsystematic component 122, 223
 - local elections 95
 - voters' choices 93
- nonsystematic local effects 104, 146

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)*Subject index*

305

- non-union employee handbooks 222
- non-union employment contracts
233–34
- non-union employment relations
216–17
- non-union settings 216
- non-union workers 188
- Norris–LaGuardia Act 195
- northern core-industry strategy 126
- northern Democrats 199
- northern Democrats and Republicans,
coalition 208
- northern non-core sectors 124
- opportunity costs 174
- ordinary least square (OLS) regression
120
model 266
- organizational strategies 115
- organized labor 6, 8, 35, 141, 164, 180,
202, 205–206, 209, 214, 248
crisis 5, 239, 240–41, 243–45, 247,
251
decline 4, 6, 41, 193, 240
federal regulation 195
future 68, 189, 248
political climate 24
role 171
- (union) organizing strategies 112–14,
116–17, 122, 125, 127
area-based employment growth 126
model 127
- out-sourcing 53
- PHCS *see* Preferential Hiring and
Corporate Seniority
- pareto optimal 52
- partisan political elections 91, 95, 97,
104, 108, 148
- pension plans 45
- Pennsylvania Supreme Court 220
- petitions 13, 20, 133
- picketing 197, 202
- place-sensitive strategy 146
- plant closing(s) 45, 48–49, 56, 155
advance notification 4–5, 260
decline 41
- plant closing(s) and relocations(s) 54,
62, 69, 164, 241
- plant closing legislation 218, 248
- poll taxes 94
- population trends 208
- post-election issues 15
- power of corporations 220
- pragmatic sense of law 220
- Preferential Hiring and Corporate
Seniority
plan 67, 71–72, 75
program 83, 263
provision 73–74, 78–79, 80
- prehiring agreements 186
- presidential elections 93, 104
- principals and agents 36, 40
- probability of winning 124–26, 128
- probit model(s) 120, 266–67
- procedural justice 271
- procedural rationality 266
- product cycle 62
- production 9, 52
given technology 52
institutional environment 8
location 152–53
marginal cost 52
political organization 153
relocation 155
social relations 9, 38
spatial structure 169
- production systems 38
- productivity improvement 50
- productivity value of labor 113
- profit maximization 52, 133
- property rights 55
- pro-union votes 118, 144
- public policy concerns 175
- public policy exemptions 221; *see also*
employment-at-will
- public policy makers 176
- public standards of equality 178
- quantity adjustment 261
- quasi-legal objectives 174
- quasi-union conditions 216
- Railway Labor Act 195
- ratification votes 50
- rational expectation 36, 261, 265

- Reagan administration 4, 151
 anti-union stance 251
 conservative ideology 214
 labor relations policies 171
 Reagan Board 151, 167–68, 174, 180–81; *see also* Reagan NLRB
 Reagan NLRB 5, 31, 135, 155, 163–64, 167, 180, 212, 242, 271
 logic 177
 management bias 152
 real interest rates 172
 regional director(s) 13, 15, 31, 98, 186
 regional sentiment and RTW status 199
 regulatory environment 111, 136, 170, 193
 regulatory system 245, 252
 relocation 38, 56–57, 59, 62, 64–5, 167
 corporate strategy 51
 costs of production explanation 56
 decision 52, 54–55, 165
 employment 240
 threats 155
 work 152, 154–57, 166
 Renault corporation 49
 representation, costs 115, 123, 125, 128–29, 133
 representation elections 17–21, 51, 91, 94, 98–99, 101–103, 105, 112, 127, 132, 134, 245
 certification process 105
 closeness 136
 construction unions 100
 definition 206
 employer resistance 252
 employers' activities 214
 geographical diversity 66, 110, 118
 managements' behavior 213–14
 local 7, 13, 95, 104
 model 32, 239
 nonsystematic local component 127, 139
 organization of 112–13
 outcomes of 46, 118, 121, 128, 139, 246
 patterns of 17, 103
 role of propaganda 269
 rules 13
 size 108
 structure 119, 128
 union performance 3–6, 13, 19, 20, 41, 162, 211, 213, 239, 246
 voters 127
 representation election conduct, regulatory regimes 134
 representation election process 7, 23, 39, 91, 97, 105, 109, 131, 148, 162, 211, 245, 248, 252
 restructuring 3, 6, 45–46, 69, 71, 87, 116, 171–72, 239, 242–44, 258; *see also* restructuring programs
 geographical allocation of 242, 248
 institutional context 68
 restructuring and deindustrialization 171
 restructuring programs 67, 69, 85–86, 242
 multi-plant 85
 regulation 248
 Retail, Wholesale and Department Store Union 130
 rights theory of justice 178, 181
 rights theory of society 238
 right-to-work (RTW)
 effect 246
 laws 64, 94, 113, 196, 223, 237, 245
 legislation 30, 119, 123, 139, 140, 196, 200–201, 217, 245–47, 268, 276
 options 5
 settings 115
 states 29, 108, 142, 242
 saturationists 23, 25
 perspective 25
 school 30
 variables 25
 Saturn Project 59, 96, 154, 185–86, 216, 251
 agreement 69, 184, 187–88
 co-determination agreement 187
 model 175, 179
 secondary boycott 194, 202, 204
 Section 14(b) 196, 212; *see also* Taft–Hartley Act

Subject index

307

- Section 14(b), repeal 197, 200, 207, 212, 246, 276
 campaign 197, 200
 opposition of business group 198
 self-interest 36
 seniority 50, 72, 83, 85
 rights 70, 73
 system 72
 transfers 83–88
 Service Employees Union 10
 service industry 96
 service unions 10, 241
 service workers 129
 Sherman Act 195
 shop-floor hostility 77
 southern campaigns 96
 southern core sectors 125
 southern culture 30
 southern interests 201
 southern problem 91
 southern Republicans 208
 southern strategy 23, 122–23, 125, 129
 southern voting laws 265
 spatial diversification 242
 spatial division of labor 9, 62
 spatial economic differentiation 8
 spatial economy 52, 244
 spatial heterogeneity 40
 spatial hierarchy 35
 spatial price equilibrium 152
 spatial-scale effect 93
 spatial-temporal adjustment 261
 spill-over effects 58–59, 176, 188
 state business incentives 63
 state courts 216
 state economic development policy 64
 state employment policies 236
 state-level regulations, differences 8
 state of nature 182
 statutory criteria 164
 step-down test of means 265
 stipulated election agreement 15
 stipulated elections 15, 31, 98, 119, 142, 268
 strength of unions 181
 strike fund 58
 structural–legislative imperatives 241
 structural organization of union power 37
 structural school 23, 25
 structure and context 118–19
 Subcommittee on Health and Safety 211
 Subcommittee on Labor–Management relations 211
 substantive choice, dilemmas 164, 166
 substantive justice 176, 181
 model 187
 substantive rationality 266
 sunbelt 62
 Supreme Court’s opinion in *First National Maintenance* 165
 switching of work, limitations 45
 Taft–Hartley amendments 5, 28–29, 40, 91, 111, 134, 159, 171, 196, 202, 206, 246, 253, 259
 Tax Reform Act 209
 Teamsters union 10, 258
 termination procedures 221
 Toledo AMC/Jeep employees 73
 tort liability 232
 Toyota (Corporation) 184
 transfer rights 51, 55
 trust and reciprocity 186
 UAW *see* United Auto Workers
 unemployed auto workers 129
 unemployment
 mid-western auto towns 144
 rates 33
 variable 24
 unemployment and inflation 93
 unfair dismissals 213
 unfair labor practice(s) 158–59, 161, 163, 202, 211, 269
 charge(s) 55, 136, 156, 160, 163, 165–66
 employers’ 132, 136, 147
 expulsion 5, 136
 union behavior, 37–38, 112
 model 36, 104, 111, 113
 union as a bureaucratic entity 111
 union and community solidarity 62

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)

308

Subject index

- union as a confederation of Locals 60
- union dissatisfaction with the NLRA and the NLRB 251
- union as economic agent 36
- union-free environment 56, 63, 133
- union growth and decline 20, 22–23, 247
 - aggregate models 139
 - macro determinants 93
 - patterns 223
- union–industry effect 142
- union leadership 189, 248
- union loyalty 146
- union membership 4, 116
 - cost and benefit 24
 - decline 20, 240
- union movement 23, 28, 35, 109, 110, 162, 253
 - collapse 234, 250
 - declining electoral fortunes 147
 - future 87
 - geography 253
- union organization, model 110
- union organizing techniques 28, 105, 148
- union as a political institution 36, 70, 127, 129, 147
- union power, 112, 265
- union as quasi-firm 57
- union security 252–53
- union security agreement 199
- union shop agreement 196
- union solidarity 58–59, 62, 67, 239, 243
 - fragility 57, 68
- union strength, geographical patterns 156
- union wage and benefit concession 45
- unionism 6, 23, 108, 258
- see also* American unionism; industrial unions
- unionization (American) 9–13, 15, 23, 26, 28, 32
 - aggregate national studies 118
 - corporatist form 79
 - cost 133
 - decline 6, 13, 24
 - geography 9, 223
 - level 4, 9, 11–12, 19, 20, 30, 41, 116, 140
- models 32, 40, 110
- patterns 3, 9, 13, 30, 258
- process 20, 22, 26, 41
- rates 11–13, 20, 26, 31, 63–64, 276
- RTW law (legislation) 30
- rules 24
- trend 27
- unions and management 175
- United Auto Workers (UAW) 6, 46, 51, 69, 70, 83, 91, 96–101, 105–107, 110, 115–16, 122–23, 127–29, 137, 152, 185, 188, 263, 272
 - home domain of 132
 - International 50–51, 55, 59, 60–61, 67, 70
 - Locals 49, 59, 67, 70, 81
 - performance of 125
 - UAW–GM agreement 272
- United Food and Commercial Workers xi, 10, 130, 270
- United Steelworkers of America xxvii, 6, 9
- unorganized workers 234
 - associates programs 236
 - policy for 234
- US Chamber of Commerce 198
- US Court of Appeals 156, 270
- US District Court 78
- US economy 67, 171–72, 249, 263
 - changing structure 6
 - impact of international trade 172
 - relative prosperity 20
- US Supreme Court 165
 - decisions 155–56, 168, 180, 202
- US trade problems 249
- utilitarian theory of justice 177
- voluntary associations 92
- voter participation rates 95, 148
- voting behavior 92, 95
- wage(s)
 - distribution 45
 - downward pressure of 27
 - manufacturing 33
 - nominal 103
 - real 35–36

Cambridge University Press

0521025834 - Unions and Communities under Siege: American Communities and the
Crisis of Organized Labor

Gordon L. Clark

Index

[More information](#)*Subject index*

309

- repayment 78
- social 8
- wage concessions 50, 60, 180
- wage differentials 34
- wage growth 143
- wage–membership function 57
- wage policies of Locals 58
- wages and conditions 97
- wages and profits 104
- Wagner Act 21, 28, 32, 37, 40, 86, 91,
111, 151, 158–59, 161, 169, 171, 195,
212, 218, 242, 252, 259, 262, 275
- deradicalization 159
- elements 160
- goals 234, 253
- origins 211
- wealth maximization 161
- welfare of communities 241
- welfare of separate agents 169
- welfare of unions 241
- Westinghouse Corporation 155
- win rates 19, 101–104, 109, 147
 - see also* representation elections:
 - union performance
- winning unit size 107
- work displacement 45
- work dissatisfaction 34
- worker mobilization 105
- working-class collective consciousness
58
- working-class democracy 58
- working-class movements 58
- working-class solidarity 58